



IFS AND PAPERLESS SOLUTIONS GROUP PARTNER ON EDELIVERY OFFERING

Impact Financial Systems, Inc. (IFS), the leading provider of business process automation solutions for the financial services industry, announced today a strategic and exclusive partnership with Paperless Solutions Group (PSG) to expand the reach of its eDelivery platform, eXpedite.

eXpedite is a premier eDelivery solution, designed specifically for the insurance and finance sector. It allows insurance organizations to electronically and automatically send any document to any party, through any workflow. It can be used for electronic policy and contract delivery, client communications, pre-and post-sale prospectus delivery, agent contracting, policy holder services supplemental application forms and more.

The partnership gives PSG exclusivity to sell, implement, support, and build on top of the eXpedite offering into any insurance and financial services vertical. PSG will also assume the day-to-day management activities of existing eXpedite insurance carrier and distributor accounts. IFS will continue to be available providing development and support resources, ensuring customers get an unparalleled platform and superior service.

"PSG is well poised to expand eXpedite into the market quickly. Our carrier, BGA, and Direct Market customers have been looking for a solid alternative to the current single carrier and expensive cumbersome offerings used today. PSG will be adding its eRequirement and ePHS (Policy Holder Services) modules to eXpedite, furthering a feature rich platform that gives carriers a single solution with higher adoption rates", said Jeff McCauley, President at Paperless Solutions Group.

McCauley also commented that eXpedite's rules and workflow engine is exactly what the market is looking for in an eDelivery solution. "The current cookie cutter approach currently available has led to poor adoption rates due to the inability to support the unique relationship and channel models' companies are using today," he remarked.

"We are excited about what this partnership means to the community and eDelivery as whole," said Tim Parsons, CEO, IFS. "PSG is well respected in the industry and has a large diverse client base, all who want a great eDelivery solution. Gaining immediate distribution usage on the platform now gives insurance carriers and other users added comfort that adoption won't be an issue."

About IFS

IFS is the leading provider of automation solutions for Client Onboarding and Asset Movement. The company's service request automation solutions are deployed at some of the world's largest brokerage, wealth, banking and insurance companies. IFS's



solutions are powered by the by the IFS Automation Platform, enabling rapid creation, customization and deployment of automated service request solutions for any service delivery channel. To learn more about IFS, please visit www.ifsautomation.com.

About Paperless Solutions Group

PSG is a leading provider of cloud-based software solutions for the life insurance and financial services industry. Our products and services provide unparalleled automation and integration for the insurance services industry. These innovative offerings conduct millions of transactions annually by enabling the presale, new business and underwriting, point of sale, and post-sale support. To learn more about PSG, please visit www.psginc.co